

## **zub AG as motion control partner of Danfoss AG, CH passes on currency discount to its customers**



*Fig.: Danfoss VLT AutomotionDrive family*

For around 20 years now, zub AG has been the reliable partner at the side of Danfoss AG whenever the market requires flexible and demanding FC special solutions. "Our values in terms of quality and reliability are the same as those of Danfoss," says managing director Dieter Bieler, explaining the successful collaboration.

In addition to its services in automation matters, zub AG also offers comprehensive consulting and an excellent sales and distribution service for all of the Danfoss products. Being a zub customer means

- profiting from a rapid and competent service at competitive prices
- always receiving an answer within 24 hours on questions surrounding frequency converters
- benefiting from short decision-making channels and enjoying complete flexibility
- dealing with a direct contact partner for FC special solutions in combination with motion control solutions.

Since January Danfoss AG has been supporting the Swiss economy with a currency discount on frequency converters. "We are passing this currency discount 1:1 to our customers," says Mr. Josef Cupic, mechanical engineer at zub AG. He answers all technical questions in relation to the Danfoss products, and is the contact person for professional consulting.

*Fig.: 1210\_FC300\_Familie 100x83mm\_4c.jpg*